KINGSWOOD GOLF CLUB BOARD OF DIRECTORS MEETING November 16, 2021

Meeting was held Via Zoom teleconference.

Meeting was called to order at 5:00 with the following Board Members in attendance. Dave Lynch, Tom Cayon, Tom Goodwin, Lorri Tappan, Laura Spellman, Woody Peirce, Rick Ward, Bill Barton and Jeremy Fuller. Denise Gallagher was also in attendance.

Motion: Motion was brought forth to accept the minutes from the October Board of Directors meeting by Lorri Tappan. Motion was seconded by Tom Cayon. All were in favor, motion passed unanimously.

TREASURERS REPORT: Tom Goodwin

- Financials available through October 31, 2021
- Revenue exceeds budget by \$179,426, due primarily to member dues, greens fees, cart rentals and range income
- Expenses were over budget by \$20,316
 - o Admin expenses are over budget by \$8,840 due mostly to higher-than-expected real estate taxes and credit card fees
 - o Course is slightly over budget by \$2,193
 - o Carts were over budget by \$4,787 due to repair & maintenance o Pro Shop is slightly over budget by \$3,753 due to repair &
 - maintenance and employee costs
 - o Lounge expenses were over budget by \$1,016

Motion: Motion was brought forth to accept the Treasurers report by Tom Cayon. Motion was seconded by Dave Lynch. All were in favor, motion passed unanimously.

COMMITTEE REPORTS:

FINANCE: Rick Ward

Rick gave a thorough review of all of his meetings with the department heads in preparation for the review of the 2022 budget. In meeting with Alex, Kristy and Denise he summarized his report by concluding that all departments are concerned with finding labor for the up coming season. Both Alex and Kristy have gone a season with one or more employees short due to various reasons including pay scale. Kristy is particularly concerned with hiring an assistant golf pro with the limited housing options available in our area. Alex has employee issues as well as at least a 15% increase in the cost of materials for all aspects of the maintenance of the course. Rick and the finance committee are very aware of all of these issues and have addressed them in the preliminary budget. He will be working with the department heads, the finance committee and the BOD during the next month be ready to present a preliminary budget for the 2022 season at the December board meeting.

Motion: A motion was brought forth to allow up to a \$3000 housing stipend for Kristy to use to help recruit an assistant golf pro for the upcoming golf season by Tom Cayon. Motion was seconded by Tom Goodwin. All were in favor and the motion passed unanimously.

MEMBERSHIP: Laura Spellman

No report

MARKETING: Woody Peirce

Woody has been hard at work gathering several quotes for construction of the new entrance sign for Kingswood. He presented several options last month and has continued to gather information on costs for all of the options. It is his hope to have a plan in place by early next year.

GROUNDS: Bill Barton

Bill has continued his work on scheduling tree removal during the winter months. Alex and Bill have met to go over these options as well as various other course repairs. Alex has begun fixing the cart path on 16 and will continue to repair paths for as long as the weather holds out. Bill and Alex have also been busy preparing the budget for the maintenance department for the upcoming budget review.

HOUSE: Tom Cayon

The house committee has met and will be working with the new purveyor Jean-Philippe (JP) and Melissa Pillone during the transition over the winter. It has been decided that the restaurant will be closed from December 19 through all of February in order to prepare for the upcoming season. At this time we are hoping for a soft opening around March 1st.

GOLF: Jeremy Fuller

Jeremy has been very busy meeting with his committee and preparing the 2022 golf calendar. His committee has come up with a few new ideas for the upcoming year. Attached is the preliminary 2022 Kingswood Golf Club calendar.

MOTION: A motion to accept the above committee reports was brought forth by Tom Cayon and was seconded by Bill Barton. All were in favor, motion passed unanimously.

OLD BUSINESS:

- 1. Research is still being done on the Pro-shop rejuvenation plan. More discussion on this will take place the 2022 budget is in place.
- 2. Research on the cold storage building is also ongoing. This is also be tabled until the beginning of the year.

NEW BUSINESS:

- 1. Jeremy suggested that the rental age for our golf carts be raised to 21 years old. Golfers who are 16 or above will be allowed to drive the golf cart when accompanied by another golfer who is at least 21 years old.
- 2. The Golf committee has also been discussing a new pricing category that would be for players 16 or under. They would pay their age to play a round of golf with an adult in order to encourage family play. More on this topic will be presented in the January BOD meeting.

The next Board of Directors meeting will be held via Zoom telecommunications on Tuesday December 14, 2021 at 5:00

Motion was brought forth by Dave Lynch to adjourn the meeting at 7:00. Motion was seconded by Lorri Tappan. All were in favor, motion passed unanimously.

Respectfully Submitted,

Lorri Tappan Secretary